**Effectively communicate,** *Effortlessly collaborate.* 

roduc



Audio Visual Innovation

# Support & Maintenance

## **History**

Our business has been leading the Audio-Visual market since 1993. As we've grown over the last three decades, Carillion Communications has embraced the opportunities that technological progress offers to bring us closer together.

From early-stage video conferencing to today's integrated smart buildings, dynamic hybrid meeting spaces and one-click BYOD systems, we're excited to show you the possibilities to help your workforce work smarter, not harder!

# **Our Differences**

When you work with Carillion Communications, you gain a trusted partner skilled in the potential for Audio-Visual solutions to produce tangible pathways to achieve your aspirations.

From the very beginning of each project, we start with a thorough consultation. During this period we invest time and resource to understand your objectives and thoroughly identify your pain points and then we make tailored recommendations to surpass your expectations.

# **About Carillion** Communications

The accomplished Carillion Communications team has years of experience designing, building and managing highly advanced Audio-Visual solutions that enhance our client's abilities to connect, communicate and collaborate.

We deliver the full scope of technical support, from small upgrades to augment conferencing system functionality to crafting bespoke set-ups for complex organisational infrastructures.

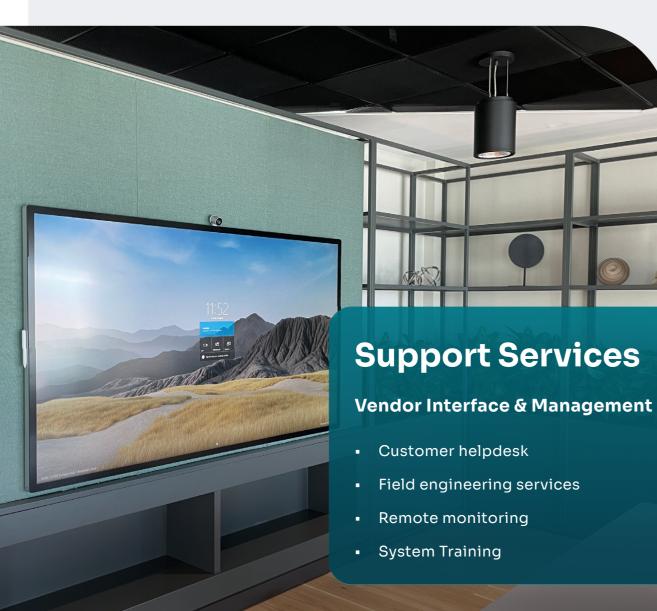
> World-class Audio-Visual solutions that enhance communication and company collaboration.



# **Carillion Communications Support Services**

Since our inception AV has gone through many significant changes and developments, however our philosophy remains the same to work closely with our customers to deliver AV solutions that just work. We combine best in class equipment, sourced from a network of leading audio visual brands, with

installation expertise from award winning teams at branches across the UK. We use this extensive experience of providing only high quality, well designed, robust and reliable installations as the platform for our maintenance and support services portfolio.



# **Cloud Cover**

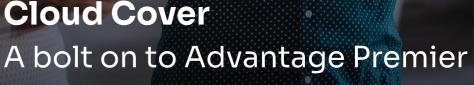
Our Cloud Cover support plan, for Microsoft Teams Rooms, elevates your IT management to new heights. Experience the pinnacle of peace of mind as our Microsoft experts remotely monitor and meticulously maintain your Microsoft Teams devices, ensuring seamless operations and unparalleled performance.

Period covered 12/36 months.



Upgrade **Advantage Premier** plan to include

**Cloud** Cover



## **Management Reporting**

Key operational and service level data is captured during the life of the support contract, this is proactively analysed and reported on to better understand the system usage with supportive trend analysis.

- Summary of all Service activities by location
- Performance against pre agreed SLA's
- Annual service management reviews
- Issue Log investigation summarising failures

The purpose of the reporting and service management reviews is to monitor our performance against the contractual SLA's.

#### **Innovations in Service Delivery**

With thousands of successful AV installations behind us, we have researched and developed, riskassessed and stress tested to formulate an innovative AV installation framework which seamlessly transitions into our Advantage Premier program using our in-house service-takeon process (SBTO). Our Playbook ensures the individual parts of the project - from the technology to the environment to the people seamlessly align, simplifying the complexities and smoothly deliver an outstanding Support Service that is far greater than the sum of its parts.

Service Level Agreements (SLA's) are an integral part of any support services proposal acting as a blueprint of the service expectation and obligations that we will be providing as part of this proposal. Supported by management reporting, clear escalation process and continual improvement plan. We measure our ongoing success through our ISO 9001 incorporated customer perception surveys, a balanced scorecard framework which are all under pinned by agile principles.

### **On-site Engineer Support**

In the event that a fault cannot be fixed remotely an engineer will be dispatched to site within the contracted response SLA. Working within a defined service management SLA the engineers are controlled and managed from our ConnectWise Helpdesk and are skilled, certified, and experienced across a range of AV and VC technologies and products. The engineers have direct access to both Knowledge experts and Manufacturer Support partner portals.

## **Big Brand Partnerships**

Over the last 3 decades, we have established strong relationships with a far-reaching network of leading AV and collaboration manufacturers. This provides us with access to the very latest technologies, supplied through dependable chains of supply, enabling us to specify the right products each and every time.











We have researched and developed, risk assessed and stress tested to formulate an innovative Audio-Visual installation framework.







# Flexible Support with Fixed Costs

Would you like to plan and manage your maintenance budgets and ensure you get fast, export support at a known cost for a fixed period?

> Carillion's customer feedback provides consistent evidence that we are genuinely customer-centric.

Carillion Communications provides pre-booked, fixed-cost maintenance packages that give customers the peace of mind that their critical collaboration facilities will be supported by experienced technical professionals as quickly as possible.

Carillion Care packages eliminate callout delays caused by waiting for purchase orders or approvals. Carillion Communications manages the maintenance of offices and thousands of endpoints in the UK, around mainland Europe and worldwide. Our extensive knowledge of all major AV manufacturers, hardware and Cloud technologies means we can guarantee minimum delay when it comes to keeping your systems operational. Callouts can also be used to schedule preventative maintenance visits as required.

#### Telephone Support Monday - Friday, 9:00am - 5:30pm (excluding UK Bank Holidays)

Digital Response 15 minutes from logging the initial call\*



On-site Support Monday - Friday, 9:00am - 5:30pm (excluding UK Bank Holidays)



Next Business Day 8 working hours after triage is complete\*

## **Customer Feedback**

Carillion Communications customer feedback provides consistent evidence that we are genuinely customer-centric.

Effective support requires proven support systems, extensive technical resources and expertise, as well as a special intangible component valued highly by customers, a 'must-do' attitude. Carillion's Advantage Premier assures you of the most comprehensive support service comprising remote and onsite expertise, prompt communication and a commitment to help in every way possible, which is a cornerstone of Carillion's core values.

Carillion's advantage premier service is completely transparent at every stage, from proposal to pricing, activity reporting and review. Advantage Premier blends proactive advice and recommendation with preventative maintenance and the fastest possible response and repair times. Our aim is to provide an outsourced support service that feels like an extension of your company and your team. Manage projects fully from concept to completion, for peace of mind at all stages. Provide consistent, friendly and professional communication with project owners and stakeholders.

Display such high levels of determination and commitment; it takes many new customers by surprise. Possess a highlight defined company culture: a must-do attitude and the highest engineering and customer service standards.

# **Our Support Programmes**

Choose a support programme that fits your needs, from fixed-price callouts to remote management and in-house resources.



10 fixed-price nationwide support call-outs

Nationwide support, rapid response times and proactive advice

C Carillion

ADVANTAGE PREMIER

Bolt on to Advantage Premier Remote management for your Microsoft Teams Rooms devices

Cloud Cover



#### Long standing customer relationships

It is of great pride to all of us that when we start working with a customer, we are likely to be working with them for many years and become a trusted extension of their internal team. Here are a few of our longest standing customers.

100% Support satisfaction guarantee

#### **Carillion Communications has you covered**

You can 100% rely on us because we genuinely care about the support services we provide. We will never walk away until any problem is solved, everything is working correctly and our customers are happy.

Surface Hub **GUARD** 85





#### **Microsoft Surface Hub Servicing**

We were one of the first in the UK to be awarded Authorised Device Reseller status by Microsoft for the Surface Hub. Today, we are the only Microsoft Approved Service Provider in the UK for the Surface Hub.

Microsoft Surface Authorized Service Provider

We offer 3 servicing and maintenance plans specifically designed for Surface Hub, with onsite callouts and remote support from accredited Microsoft experts. Please contact us for more information.

📑 Car SUPPORT COVER Nationwide support Technical phone support (Mon-Fri, 9-5:30) 5 on-site visits 10 on-site visits Next working day on-site engineer\* Software upgrades & updates Unlimited on-site maintenance callouts Preventative maintenance (1 per annum) Activity Reporting Digital Response 15 minutes from logging initial call Next Business Day 8 working hours after triage is complete **Remote Device Updates** Controlled roll out of updates to devices Different rings for separate groups of devices Enhances existing support solutions Annual Audit\*\* \* Support ticket must be logged before noon \*\* Your Microsoft Teams Room estate is reviewed annually to ensure peak performance of all meeting room spaces. **ADDITIONAL SERVICE OPTIONS Emergency call out option** User training & system adoption

| illion<br><sup>E</sup> | Carillion            | Carillion  | Cloud Cover<br>Bolt on to Advantage Premier |
|------------------------|----------------------|--|---|
| •                      | ~                    | ~  | ~   |
| •                      | ~                    | ~  | ~   |
| •                      |                      | Unlimited  |   |
|                        | <ul> <li></li> </ul> | Unlimited  |   |
|                        |                      | <ul> <li>Image: A start of the start of</li></ul>  |   |
|                        |                      | <ul> <li></li> </ul>   | <ul> <li>✓</li> </ul>                       |
|                        |                      | <ul> <li>Image: A start of the start of</li></ul>  |   |
|                        |                      | <ul> <li>Image: A set of the set of the</li></ul>  |   |
|                        |                      | <ul> <li></li> </ul>   |   |
|                        |                      | <ul> <li>Image: A start of the start of</li></ul>  |   |
|                        |                      | <ul> <li>Image: A second s</li></ul> |   |
|                        |                      |  | <ul> <li>✓</li> </ul>                       |
|                        |                      |  | <ul> <li></li> </ul>                        |
|                        |                      |  | ✓<br>✓                                      |
|                        |                      |  |   |
|                        |                      |  | ~   |
|                        |                      |  |   |

Asset tagging

Legacy system testing



#### **Audio Visual Innovation**

#### +44 (0)1628 419519 info@carillion.com

carillion.com

#### Maidenhead

Carillion Communications Limited Central Estate Denmark Street, Maidenhead Berkshire, SL6 7BN

#### Manchester

Carillion Communications Limited Silk Street Ancoats Manchester, M4 6LZ

#### Mannheim

Carillion Communications GmbH 2nd Floor, Theodor Heuss Anlage 12 68165 Mannheim Germany